Filing Company: Physicians Mutual Insurance Company State Tracking Number: PF-2010-01732

Company Tracking Number:

TOI: H151 Individual Health - Sub-TOI: H151.001 Health - Hospital/Surgical/Medical

Hospital/Surgical/Medical Expense Expense

Product Name: HMS

Project Name/Number: /

# Filing at a Glance

Company: Physicians Mutual Insurance Company

Product Name: HMS SERFF Tr Num: PHYS-126776700 State: California

TOI: H15I Individual Health - SERFF Status: Assigned State Tr Num: PF-2010-01732

Hospital/Surgical/Medical Expense

Sub-TOI: H15I.001 Health - Co Tr Num: State Status:

Hospital/Surgical/Medical Expense

Filing Type: Rate Reviewer(s): Angela Jang, Marsha

Seeley, Sai-on Sam, Ali Zaker-Shahrak, Xiangchen Meng

Disposition Date:

Authors: Tracy Comba, Richie

Hinman

Date Submitted: 08/19/2010 Disposition Status:

Implementation Date Requested: 11/01/2010 Implementation Date:

State Filing Description:

#### **General Information**

Project Name: Status of Filing in Domicile: Pending

Project Number:

Requested Filing Mode: Review & Approval

Explanation for Combination/Other:

Date Approved in Domicile:

Domicile Status Comments:

Market Type: Individual

Group Market Size:

Overall Rate Impact: 19% Group Market Type:

Filing Status Changed: 08/19/2010 Explanation for Other Group Market Type:

State Status Changed:
Created By: Tracy Comba

Submitted By: Tracy Comba Corresponding Filing Tracking Number:

PPACA: Not PPACA-Related

Filing Description:

Deemer Date:

Rate Increase Filing for:

Policy P196 with Rider R184 and Rider R184

Policy P231 and Rider R269;

Policy P232, Rider R267 and Rider R272

Filing Company: Physicians Mutual Insurance Company State Tracking Number: PF-2010-01732

Company Tracking Number:

TOI: H151 Individual Health - Sub-TOI: H151.001 Health - Hospital/Surgical/Medical

Hospital/Surgical/Medical Expense Expense

Product Name: HMS

Project Name/Number: /

Enclosed are current and revised rate schedules and actuarial memorandums for the above listed policy and rider forms.

The R184 was used exclusively with the P196. Both the policy and the rider have been discontinued for new sales.

The R269 was optionally issued exclusively with the P231. The R267 was mandatorily issued exclusively with the P232. The R272 was optionally issued exclusively with the P232. All of these policies and riders have been discontinued for new sales.

Although a larger increase is indicated based on our past experience, we propose a 19% increase for P196/R184, for P231/R269 as well as the P232/R267/R272. We are assuming an effective date of November 1, 2010, for these proposed increases. No change is proposed at this time for the P196 without the R184 rider.

As composite rates are now required by your state, the new proposed rates reflect composite rates for All Adults. The rates which were previously for females only have been moved to the same rates as the male rates. All male and female rates are now labeled "All Adults." The Dependent Children rates remain in the same form. Please note that only one female policyholder is affected by this change. Her rates will reduce by 20% prior to applying the 19% increase proposed within this filing.

We look forward to your approval of this filing. If you have any questions, or need any additional information, please call me at 1-800-228-9100 extension 5782 or at my e-mail address richie.hinman@physiciansmutual.com.

# **Company and Contact**

#### **Filing Contact Information**

Richie Hinman, Re-Rating Supervisor richie.hinman@physiciansmutual.com

2600 Dodge Street 402-633-5782 [Phone] Omaha, NE 68131 402-633-1096 [FAX]

**Filing Company Information** 

Physicians Mutual Insurance Company CoCode: 80578 State of Domicile: Nebraska

2600 Dodge StreetGroup Code: 367Company Type:Omaha, NE 68131Group Name:State ID Number:

(402) 633-1188 ext. [Phone] FEIN Number: 47-0270450

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Filing Company: Physicians Mutual Insurance Company State Tracking Number: PF-2010-01732

Company Tracking Number:

TOI: H151 Individual Health - Sub-TOI: H151.001 Health - Hospital/Surgical/Medical

Hospital/Surgical/Medical Expense Expense

Project Name: HMS
Project Name/Number: /

**Filing Fees** 

Fee Required? No Retaliatory? No

Fee Explanation:

Per Company: No

COMPANY AMOUNT DATE PROCESSED TRANSACTION #

Physicians Mutual Insurance Company \$0.00

Filing Company: Physicians Mutual Insurance Company State Tracking Number: PF-2010-01732

Company Tracking Number:

TOI: H15I Individual Health - Hospital/Surgical/Medical Expense Sub-TOI: H15I.001 Health - Hospital/Surgical/Medical Expense

Product Name: HMS

Project Name/Number:

#### **Rate Information**

Rate data applies to filing.

Filing Method: Serff

**Rate Change Type:** Increase

**Overall Percentage of Last Rate Revision:** 5.700%

**Effective Date of Last Rate Revision:** 11/01/2008

Filing Method of Last Filing: Serff

**Company Rate Information** 

Company Name:	Overall %	Overall % Rate	Written	# of Policy	Written	Maximum %	Minimum %
	Indicated	Impact:	Premium	Holders	Premium for	Change (where	Change (where
	Change:		Change for	Affected for this	this Program:	required):	required):
			this	Program:			
			Program:				
Physicians Mutual	19.000%	19.000%	\$7,592	5	\$39,960	19.000%	19.000%

Insurance Company

Filing Company: Physicians Mutual Insurance Company State Tracking Number: PF-2010-01732

Company Tracking Number:

TOI: H151 Individual Health - Sub-TOI: H151.001 Health - Hospital/Surgical/Medical

Hospital/Surgical/Medical Expense Expense

Product Name: HMS

Project Name/Number: /

### Rate/Rule Schedule

Schedule Document Name: Affected Form Rate Rate Action Information: Attachments

Item Numbers: Action:\*

Status: (Separated with

commas)

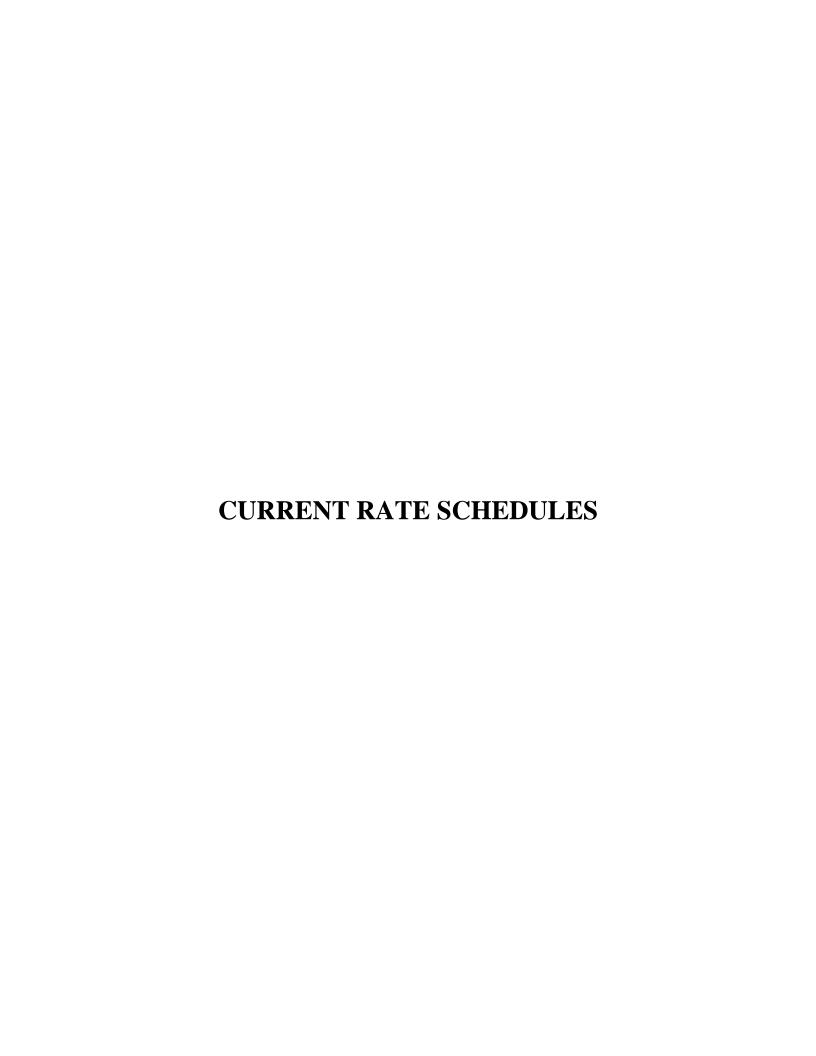
Rate Pages P196/R184, Revised Previous State Filing CA\_2010\_196.pd

P231, R269, Number: f

P232, R267, Percent Rate Change 19.000 CA\_2010\_231.pd

R272 Request: f

STD\_2010\_Natio nalAREA\_P196\_ P231\_P232.pdf



Omaha, Nebraska

#### FORM P196 SERIES

#### Monthly Premiums

#### **POLICIES WITH RIDER R184 ATTACHED**

		\$50 Daily	Each \$10
	Age Group	Room Benefit	Daily Increment
Male	Thru 24	\$14.63	\$2.00
	25-29	\$16.39	\$2.43
	30-34	\$19.51	\$3.07
	35-39	\$22.81	\$3.75
	40-44	\$26.86	\$4.63
	45-49	\$32.92	\$5.92
	50-54	\$40.96	\$7.65
	55-59	\$50.36	\$9.67
	60-63	\$57.38	\$11.17
Female	Thru 24	\$11.78	\$2.07
	25-29	\$14.71	\$2.69
	30-34	\$18.08	\$3.30
	35-39	\$21.02	\$3.90
	40-44	\$23.21	\$4.35
	45-49	\$24.47	\$4.61
	50-54	\$25.62	\$4.80
	55-59	\$27.17	\$5.06
	60-63	\$28.87	\$5.35
Children	1 or 2	\$7.69	\$1.76
	3 or more	\$15.39	\$3.52

To determine the quarterly, semiannual and annual rates, multiply the above quoted monthly rates by 2.864, 5.618, and 10.909, respectively.

Add \$6.00 Policy Fee (\$10.00 for Family Plan) to first premium only.

Omaha, Nebraska

#### FORM P196 SERIES

#### Monthly Premiums

Outpatient X-Ray and Laboratory Benefit

#### **POLICIES WITH RIDER R184 ATTACHED**

	Age Group	\$100	\$200	\$300	\$400
Male	Thru 24	\$47.91	\$73.80	\$87.56	\$95.17
	25-29	\$47.91	\$73.80	\$87.56	\$95.17
	30-34	\$47.91	\$73.80	\$87.56	\$95.17
	35-39	\$47.91	\$73.80	\$87.56	\$95.17
	40-44	\$47.91	\$73.80	\$87.56	\$95.17
	45-49	\$47.91	\$73.80	\$87.56	\$95.17
	50-54	\$47.91	\$77.18	\$92.27	\$101.14
	55-59	\$49.12	\$80.68	\$97.04	\$106.51
	60-63	\$49.60	\$82.31	\$99.51	\$109.11
Female	Thru 24	\$62.22	\$96.37	\$113.75	\$123.23
	25-29	\$62.46	\$98.67	\$116.83	\$127.33
	30-34	\$63.97	\$101.50	\$120.93	\$131.92
	35-39	\$65.35	\$104.52	\$124.98	\$136.56
	40-44	\$68.31	\$110.01	\$131.43	\$143.80
	45-49	\$72.35	\$117.49	\$140.67	\$153.88
	50-54	\$77.18	\$125.34	\$150.02	\$163.84
	55-59	\$78.57	\$126.97	\$151.89	\$166.07
	60-63	\$78.57	\$126.97	\$151.89	\$166.07
Children	1 or 2	\$31.92	\$60.71	\$76.70	\$86.17
	3 or more	\$63.97	\$121.48	\$153.40	\$172.47

Omaha, Nebraska

#### FORM P196 SERIES

Monthly Premiums

Surgical and In-Hospital Medical Benefit

#### **POLICIES WITH RIDER R184 ATTACHED**

	Age Group	\$1,000 Maximum Benefit	Each \$500 Increment
Male	Thru 24	\$38.02	\$8.75
	25-29	\$41.88	\$10.08
	30-34	\$46.89	\$12.07
	35-39	\$52.38	\$14.48
	40-44	\$59.08	\$17.32
	45-49	\$68.31	\$21.06
	50-54	\$79.42	\$25.95
	55-59	\$90.76	\$30.78
	60-63	\$97.40	\$33.67
Female	Thru 24	\$119.36	\$35.42
	25-29	\$129.32	\$39.77
	30-34	\$132.94	\$43.39
	35-39	\$132.94	\$43.39
	40-44	\$132.94	\$43.39
	45-49	\$132.94	\$43.39
	50-54	\$132.94	\$43.39
	55-59	\$132.94	\$43.39
	60-63	\$132.94	\$43.39
Children	1 or 2	\$38.92	\$17.98
	3 or more	\$77.79	\$35.91

Omaha, Nebraska

#### FORM P196 SERIES

#### Monthly Premiums

Miscellaneous Hospital Expense

#### **POLICIES WITH RIDER R184 ATTACHED**

The monthly premiums for miscellaneous hospital expenses have a zero deductible. The insured may elect 1) zero deductible, 2) \$500 deductible, or 3) \$2,500 deductible. If a \$500 or \$2,500 deductible is elected, the appropriate amount must be subtracted from the premiums which reflect a zero deductible. These amounts are shown below:

		De	eductible
	Age Group	\$500	\$2,500
Male	Thru 24	\$45.74	\$86.90
	25-29	\$54.01	\$102.77
	30-34	\$64.69	\$123.11
	35-39	\$77.97	\$148.39
	40-44	\$92.75	\$176.45
	45-49	\$107.23	\$204.27
	50-54	\$121.84	\$231.79
	55-59	\$134.69	\$256.65
	60-63	\$137.77	\$262.75
Female	Thru 24	\$90.28	\$171.99
	25-29	\$101.98	\$194.25
	30-34	\$107.48	\$204.63
	35-39	\$118.10	\$224.85
	40-44	\$124.80	\$237.82
	45-49	\$124.43	\$237.04
	50-54	\$119.73	\$228.05
	55-59	\$111.46	\$212.36
	60-63	\$99.27	\$188.94
Children	1 or 2	\$46.16	\$87.68
	3 or more	\$92.27	\$175.30

Omaha, Nebraska

#### FORM P196 SERIES

#### Monthly Premiums

#### POLICIES WITH RIDER R184 ATTACHED

#### Miscellaneous Hospital Expense No Deductible

	Age Group	\$2,500	\$5,000	\$7,500	\$15,000
	TI 04	<b>**</b> **********************************	<b>0.4.40</b> .40	0454.40	<b>#</b> 400.04
Male	Thru 24	\$141.93	\$149.42	\$154.49	\$168.24
	25-29	\$162.33	\$171.20	\$177.05	\$193.41
	30-34	\$184.42	\$195.16	\$202.28	\$221.71
	35-39	\$212.48	\$225.21	\$233.84	\$257.13
	40-44	\$243.31	\$258.52	\$268.48	\$296.54
	45-49	\$271.50	\$289.06	\$300.76	\$332.81
	50-54	\$298.41	\$318.20	\$331.48	\$367.75
	55-59	\$322.49	\$344.27	\$358.88	\$398.89
	60-63	\$326.71	\$349.04	\$364.01	\$404.92
Female	Thru 24	\$234.20	\$248.93	\$258.88	\$286.04
	25-29	\$257.98	\$274.94	\$286.04	\$317.00
	30-34	\$268.72	\$286.70	\$298.53	\$330.69
	35-39	\$291.77	\$311.02	\$323.82	\$359.24
	40-44	\$291.77	\$311.02	\$323.82	\$359.24
	45-49	\$291.77	\$311.02	\$323.82	\$359.24
	50-54	\$291.77	\$311.02	\$323.82	\$359.24
	55-59	\$291.77	\$311.02	\$323.82	\$359.24
	60-63	\$291.77	\$311.02	\$323.82	\$359.24
Children	1 or 2	\$143.02	\$154.49	\$161.97	\$191.54
	3 or more	\$286.04	\$309.03	\$324.00	\$383.07

Omaha, Nebraska

#### TABLE OF RATES

# CATASTROPHIC MEDICAL EXPENSE RIDER Form R184 Series

		To the Basic "PB30" Cove And Subject	Monthly Premium When Attached To the Basic Policy With The "PB30" Coverage Combination And Subject To A Benefit Period Deductible Of:			Monthly Premium When Attached To the Basic Policy With The "PB40" Coverage Combination And Subject To A Benefit Period Deductible Of:		
	Principle Insured							
	Issue Age	\$0	\$500	\$2500		\$0	\$500	\$2500
Male	18-24	\$393.45	\$382.23	\$336.19		\$317.12	\$314.46	\$305.53
	25-29	\$448.07	\$433.83	\$381.81		\$360.87	\$357.49	\$345.90
	30-34	\$491.58	\$475.83	\$418.62		\$388.93	\$384.70	\$372.33
	35-39	\$534.48	\$516.50	\$454.04		\$414.39	\$409.39	\$395.93
	40-44	\$581.97	\$563.39	\$494.65		\$440.83	\$435.70	\$421.76
	45-49	\$754.44	\$730.36	\$641.48		\$544.32	\$537.08	\$518.49
	50-54	\$897.34	\$867.05	\$762.05		\$679.86	\$671.41	\$648.96
	55-59	\$1,104.09	\$1,068.42	\$939.34		\$835.85	\$827.10	\$800.18
	60-63	\$1,221.94	\$1,190.26	\$1,045.97		\$922.75	\$918.04	\$893.60
Female	18-24	\$484.58	\$467.98	\$410.53		\$252.79	\$249.77	\$241.26
	25-29	\$553.31	\$535.33	\$469.37		\$288.45	\$285.07	\$275.24
	30-34	\$687.70	\$668.03	\$586.44		\$419.77	\$416.99	\$404.92
	35-39	\$828.25	\$811.17	\$712.68		\$563.39	\$557.78	\$540.94
	40-44	\$953.95	\$923.41	\$812.01		\$702.55	\$695.30	\$673.10
	45-49	\$1,229.55	\$1,184.29	\$1,043.50		\$984.48	\$968.79	\$932.89
	50-54	\$1,513.71	\$1,459.22	\$1,286.99		\$1,275.77	\$1,256.70	\$1,210.96
	55-59	\$1,812.49	\$1,756.12	\$1,549.86		\$1,580.21	\$1,563.98	\$1,515.34
	60-63	\$1,855.15	\$1,819.00	\$1,605.14		\$1,613.83	\$1,605.74	\$1,581.06
	Children	\$376.20	\$363.64	\$292.68		\$322.97	\$320.98	\$311.99

Omaha, Nebraska

#### FORM P196 SERIES

#### Monthly Premiums

#### **POLICIES WITHOUT RIDER R184 ATTACHED**

	Age Group	\$50 Daily Room Benefit	Each \$10 Daily Increment
Male	Thru 24	\$7.08	\$0.90
	25-29	\$7.93	\$1.09
	30-34	\$9.44	\$1.38
	35-39	\$11.04	\$1.69
	40-44	\$13.00	\$2.09
	45-49	\$15.93	\$2.66
	50-54	\$19.82	\$3.45
	55-59	\$24.37	\$4.35
	60-63	\$27.77	\$5.03
Female	Thru 24	\$5.70	\$0.93
	25-29	\$7.12	\$1.21
	30-34	\$8.75	\$1.49
	35-39	\$10.17	\$1.75
	40-44	\$11.23	\$1.96
	45-49	\$11.84	\$2.08
	50-54	\$12.40	\$2.16
	55-59	\$13.15	\$2.28
	60-63	\$13.97	\$2.41
Children	1 or 2	\$3.72	\$0.79
	3 or more	\$7.45	\$1.58

To determine the quarterly, semiannual and annual rates, multiply the above quoted monthly rates by 2.864, 5.618, and 10.909, respectively.

Add \$6.00 Policy Fee (\$10.00 for Family Plan) to first premium only.

Omaha, Nebraska

#### FORM P196 SERIES

#### Monthly Premiums

Outpatient X-Ray and Laboratory Benefit

#### **POLICIES WITHOUT RIDER R184 ATTACHED**

	Age Group	\$100	\$200	\$300	\$400
Male	Thru 24	\$5.60	\$8.63	\$10.23	\$11.12
	25-29	\$5.60	\$8.63	\$10.23	\$11.12
	30-34	\$5.60	\$8.63	\$10.23	\$11.12
	35-39	\$5.60	\$8.63	\$10.23	\$11.12
	40-44	\$5.60	\$8.63	\$10.23	\$11.12
	45-49	\$5.60	\$8.63	\$10.23	\$11.12
	50-54	\$5.60	\$9.02	\$10.78	\$11.82
	55-59	\$5.74	\$9.43	\$11.34	\$12.45
	60-63	\$5.80	\$9.62	\$11.63	\$12.75
Female	Thru 24	\$7.27	\$11.26	\$13.29	\$14.40
	25-29	\$7.30	\$11.53	\$13.65	\$14.88
	30-34	\$7.48	\$11.86	\$14.14	\$15.42
	35-39	\$7.64	\$12.21	\$14.60	\$15.96
	40-44	\$7.99	\$12.85	\$15.36	\$16.80
	45-49	\$8.45	\$13.73	\$16.44	\$17.98
	50-54	\$9.02	\$14.65	\$17.53	\$19.15
	55-59	\$9.18	\$14.84	\$17.75	\$19.41
	60-63	\$9.18	\$14.84	\$17.75	\$19.41
Children	1 or 2	\$3.73	\$7.10	\$8.96	\$10.07
	3 or more	\$7.48	\$14.19	\$17.92	\$20.15

Omaha, Nebraska

#### FORM P196 SERIES

Monthly Premiums

Surgical and In-Hospital Medical Benefit

#### **POLICIES WITHOUT RIDER R184 ATTACHED**

		\$1,000	Each \$500
	Age Group	Maximum Benefit	Increment
Male	Thru 24	\$4.44	\$1.02
	25-29	\$4.90	\$1.18
	30-34	\$5.48	\$1.41
	35-39	\$6.12	\$1.69
	40-44	\$6.91	\$2.03
	45-49	\$7.99	\$2.46
	50-54	\$9.28	\$3.03
	55-59	\$10.61	\$3.60
	60-63	\$11.38	\$3.93
Female	Thru 24	\$13.95	\$4.14
	25-29	\$15.11	\$4.65
	30-34	\$15.53	\$5.07
	35-39	\$15.53	\$5.07
	40-44	\$15.53	\$5.07
	45-49	\$15.53	\$5.07
	50-54	\$15.53	\$5.07
	55-59	\$15.53	\$5.07
	60-63	\$15.53	\$5.07
		¥ 3	<b>+</b>
Children	1 or 2	\$4.55	\$2.10
	3 or more	\$9.09	\$4.20
		¥	Ţ <b>_</b> 0

Omaha, Nebraska

FORM P196 SERIES Monthly Premiums

Miscellaneous Hospital Expense

#### **POLICIES WITHOUT RIDER R184 ATTACHED**

The monthly premiums for miscellaneous hospital expenses have a zero deductible. The insured may elect 1) zero deductible, 2) \$500 deductible, or 3) \$2,500 deductible. If a \$500 or \$2,500 deductible is elected, the appropriate amount must be subtracted from the premiums which reflect a zero deductible. These amounts are shown below:

	Age Group	\$500	Deductible \$2,500
Male	Thru 24	\$5.35	\$10.16
	25-29	\$6.31	\$12.01
	30-34	\$7.56	\$14.38
	35-39	\$9.11	\$17.34
	40-44	\$10.84	\$20.62
	45-49	\$12.53	\$23.87
	50-54	\$14.24	\$27.09
	55-59	\$15.74	\$29.99
	60-63	\$16.10	\$30.71
Female	Thru 24	\$10.55	\$20.10
	25-29	\$11.92	\$22.70
	30-34	\$12.56	\$23.91
	35-39	\$13.80	\$26.27
	40-44	\$14.59	\$27.79
	45-49	\$14.54	\$27.70
	50-54	\$13.99	\$26.65
	55-59	\$13.03	\$24.82
	60-63	\$11.60	\$22.08
Children	1 or 2	\$5.39	\$10.24
	3 or more	\$10.78	\$20.49

Omaha, Nebraska

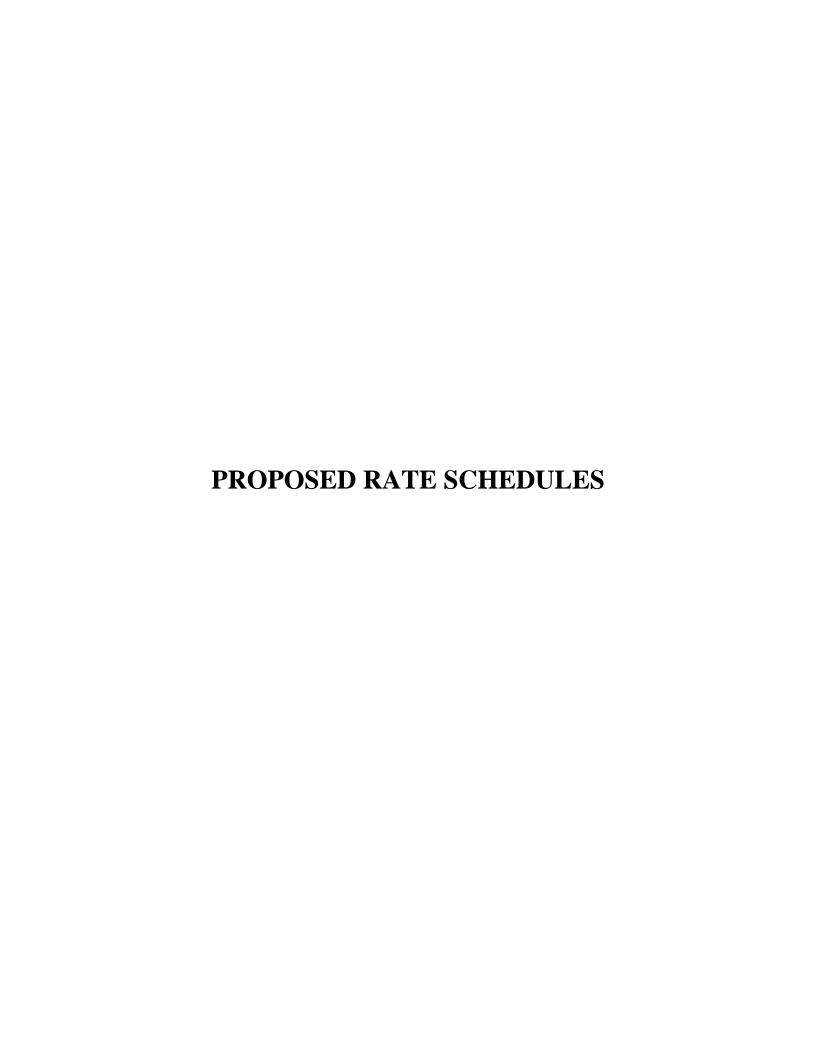
#### FORM P196 SERIES

Monthly Premiums

#### POLICIES WITHOUT RIDER R184 ATTACHED

#### Miscellaneous Hospital Expense No Deductible

	Age Group	\$2,500	\$5,000	\$7,500	\$15,000
Male	Thru 24	\$16.58	\$17.46	\$18.06	\$19.66
	25-29	\$18.97	\$20.01	\$20.69	\$22.60
	30-34	\$21.55	\$22.81	\$23.64	\$25.91
	35-39	\$24.83	\$26.32	\$27.32	\$30.05
	40-44	\$28.43	\$30.21	\$31.38	\$34.65
	45-49	\$31.73	\$33.78	\$35.15	\$38.90
	50-54	\$34.87	\$37.19	\$38.73	\$42.98
	55-59	\$37.69	\$40.24	\$41.94	\$46.62
	60-63	\$38.18	\$40.79	\$42.54	\$47.32
Female	Thru 24	\$27.37	\$29.09	\$30.25	\$33.43
	25-29	\$30.15	\$32.13	\$33.43	\$37.04
	30-34	\$31.40	\$33.50	\$34.89	\$38.65
	35-39	\$34.10	\$36.34	\$37.85	\$41.98
	40-44	\$34.10	\$36.34	\$37.85	\$41.98
	45-49	\$34.10	\$36.34	\$37.85	\$41.98
	50-54	\$34.10	\$36.34	\$37.85	\$41.98
	55-59	\$34.10	\$36.34	\$37.85	\$41.98
	60-63	\$34.10	\$36.34	\$37.85	\$41.98
Children	1 or 2	\$16.72	\$18.06	\$18.93	\$22.38
	3 or more	\$33.43	\$36.11	\$37.86	\$44.77



Omaha, Nebraska

#### FORM P196 SERIES

Monthly Premiums

#### POLICIES WITH RIDER R184 ATTACHED

	Age Group	\$50 Daily Room Benefit	Each \$10 Daily Increment
All Adults	Thru 24	\$14.63	\$2.00
	25-29	\$16.39	\$2.43
	30-34	\$19.51	\$3.07
	35-39	\$22.81	\$3.75
	40-44	\$26.86	\$4.63
	45-49	\$32.92	\$5.92
	50-54	\$40.96	\$7.65
	55-59	\$50.36	\$9.67
	60-63	\$57.38	\$11.17
Children	1 or 2	\$7.69	\$1.76
	3 or more	\$15.39	\$3.52

To determine the quarterly, semiannual and annual rates, multiply the above quoted monthly rates by 2.864, 5.618, and 10.909, respectively.

Add \$6.00 Policy Fee (\$10.00 for Family Plan) to first premium only.

Omaha, Nebraska

#### FORM P196 SERIES

Monthly Premiums

Outpatient X-Ray and Laboratory Benefit

#### POLICIES WITH RIDER R184 ATTACHED

	Age Group	\$100	\$200	\$300	\$400
All Adults	Thru 24	\$57.02	\$87.83	\$104.20	\$113.25
	25-29	\$57.02	\$87.83	\$104.20	\$113.25
	30-34	\$57.02	\$87.83	\$104.20	\$113.25
	35-39	\$57.02	\$87.83	\$104.20	\$113.25
	40-44	\$57.02	\$87.83	\$104.20	\$113.25
	45-49	\$57.02	\$87.83	\$104.20	\$113.25
	50-54	\$57.02	\$91.85	\$109.80	\$120.36
	55-59	\$58.45	\$96.01	\$115.47	\$126.75
	60-63	\$59.03	\$97.95	\$118.42	\$129.84
Children	1 or 2	\$37.99	\$72.24	\$91.27	\$102.55
	3 or more	\$76.12	\$144.56	\$182.54	\$205.24

Omaha, Nebraska

#### FORM P196 SERIES

Monthly Premiums

Surgical and In-Hospital Medical Benefit

#### **POLICIES WITH RIDER R184 ATTACHED**

	Age Group	\$1,000 Maximum Benefit	Each \$500 Increment
All Adults	Thru 24	\$45.24	\$10.41
	25-29	\$49.84	\$11.99
	30-34	\$55.80	\$14.36
	35-39	\$62.33	\$17.23
	40-44	\$70.30	\$20.61
	45-49	\$81.29	\$25.06
	50-54	\$94.50	\$30.88
	55-59	\$108.00	\$36.62
	60-63	\$115.90	\$40.07
Children	1 or 2	\$46.32	\$21.40
	3 or more	\$92.56	\$42.73

To determine the quarterly, semiannual and annual rates, multiply the above quoted monthly rates by 2.864, 5.618, and 10.909, respectively.

Omaha, Nebraska

#### FORM P196 SERIES

Monthly Premiums

Miscellaneous Hospital Expense

#### POLICIES WITH RIDER R184 ATTACHED

The monthly premiums for miscellaneous hospital expenses have a zero deductible. The insured may elect 1) zero deductible, 2) \$500 deductible, or 3) \$2,500 deductible. If a \$500 or \$2,500 deductible is elected, the appropriate amount must be subtracted from the premiums which reflect a zero deductible. These amounts are shown below:

		De	ductible
	Age Group	\$500	\$2,500
All Adults	Thru 24	\$54.43	\$103.41
	25-29	\$64.27	\$122.29
	30-34	\$76.98	\$146.50
	35-39	\$92.78	\$176.58
	40-44	\$110.37	\$209.98
	45-49	\$127.61	\$243.08
	50-54	\$144.99	\$275.83
	55-59	\$160.28	\$305.41
	60-63	\$163.95	\$312.67
Children	1 or 2	\$54.94	\$104.34
	3 or more	\$109.80	\$208.61

To determine the quarterly, semiannual and annual rates, multiply the above quoted monthly rates by 2.864, 5.618, and 10.909, respectively.

Omaha, Nebraska

#### FORM P196 SERIES

Monthly Premiums

#### **POLICIES WITH RIDER R184 ATTACHED**

#### Miscellaneous Hospital Expense No Deductible

	Age Group	\$2,500	\$5,000	\$7,500	\$15,000
All Adults	Thru 24	\$168.90	\$177.81	\$183.84	\$200.21
	25-29	\$193.17	\$203.73	\$210.69	\$230.16
	30-34	\$219.46	\$232.24	\$240.71	\$263.84
	35-39	\$252.85	\$268.00	\$278.27	\$305.99
	40-44	\$289.54	\$307.64	\$319.49	\$352.88
	45-49	\$323.08	\$343.98	\$357.91	\$396.04
	50-54	\$355.11	\$378.66	\$394.46	\$437.62
	55-59	\$383.76	\$409.68	\$427.06	\$474.67
	60-63	\$388.79	\$415.36	\$433.17	\$481.85
Children	1 or 2	\$170.19	\$183.84	\$192.74	\$227.93
Official	3 or more	\$340.39	\$367.75	\$385.56	\$455.86

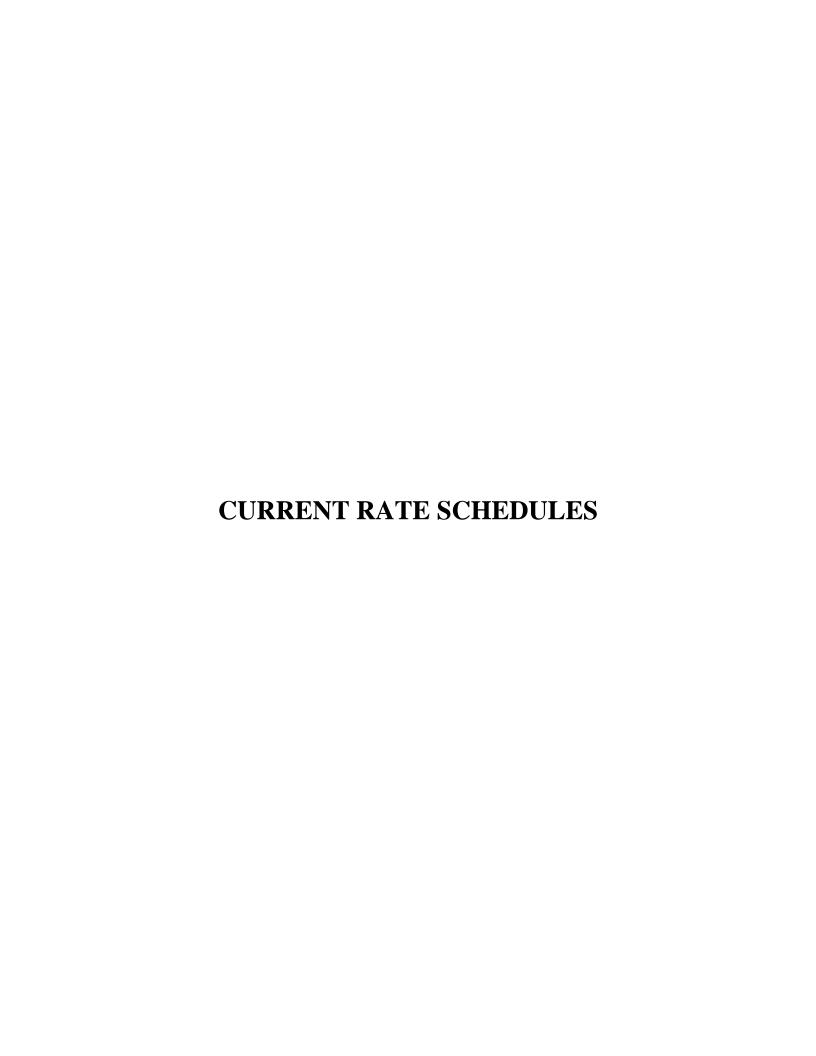
To determine the quarterly, semiannual and annual rates, multiply the above quoted monthly rates by 2.864, 5.618, and 10.909, respectively.

Omaha, Nebraska

#### TABLE OF RATES

#### CATASTROPHIC MEDICAL EXPENSE RIDER Form R184 Series

						M. 41. D. : M. A				
		Monthly I	Premium When A	Attached	Monthly	Monthly Premium When Attached				
		To the	Basic Policy Wit	h The	To the	To the Basic Policy With The				
		"PB30"	Coverage Comb	ination	"PB40'	' Coverage Comb	ination			
		A	and Subject To A			And Subject To A				
			t Period Deductib			it Period Deductib				
		Derien	i i ellou Deductik	ole OI.	Denei	it i ellou Deductik	ole OI.			
	Principle									
	Insured									
	Issue Age	\$0	\$500	\$2500	\$0	\$500	\$2500			
All Adults	18-24	\$468.21	\$454.85	\$400.06	\$377.37	\$374.21	\$363.58			
	25-29	\$533.20	\$516.25	\$454.35	\$429.43	\$425.41	\$411.62			
	30-34	\$584.98	\$566.23	\$498.16	\$462.82	\$457.80	\$443.08			
	35-39	\$636.03	\$614.63	\$540.31	\$493.13	\$487.17	\$471.16			
	40-44	\$692.55	\$670.43	\$588.64	\$524.58	\$518.48	\$501.89			
	45-49	\$897.79	\$869.13	\$763.36	\$647.74	\$639.12	\$617.00			
	50-54	\$1,067.84	\$1,031.79	\$906.84	\$809.03	\$798.97	\$772.26			
	55-59	\$1,313.86	\$1,271.42	\$1,117.82	\$994.66	\$984.25	\$952.22			
	60-63	\$1,454.11	\$1,416.41	\$1,244.71	\$1,098.07	\$1,092.47	\$1,063.38			
	Children	\$447.67	\$432.74	\$348.29	\$384.33	\$381.97	\$371.27			



2600 Dodge Street Omaha, Nebraska 68131

#### Form P231 Preferred Risks

#### **Monthly Premium Rates**

		\$10 Daily					Base Plan -				
	Age	Room					Deductible		-		
<u>Sex</u>	Group	<u>Benefit</u>	None	\$250	\$500	<u>\$750</u>	\$1,000	\$2,500	\$5,000	\$10,000	\$25,000
Male	Thru 24	\$0.56	\$843.85	\$714.00	\$551.76	\$480.01	\$422.00	\$303.45	\$194.88	\$137.94	\$82.80
	25-29	\$0.60	\$889.01	\$752.21	\$581.30	\$505.70	\$444.59	\$319.74	\$205.28	\$145.30	\$87.22
	30-34	\$0.68	\$1,017.79	\$861.19	\$665.49	\$579.01	\$509.06	\$366.04	\$235.06	\$166.41	\$99.82
	35-39	\$0.80	\$1,198.19	\$1,013.94	\$783.55	\$681.69	\$599.22	\$430.92	\$276.70	\$195.87	\$117.57
	40-44	\$0.98	\$1,455.83	\$1,231.98	\$952.01	\$828.22	\$728.08	\$523.62	\$336.18	\$238.00	\$142.77
	45-49	\$1.21	\$1,829.48	\$1,548.12	\$1,196.31	\$1,040.78	\$914.86	\$657.96	\$422.41	\$299.12	\$179.42
	50-54	\$1.55	\$2,306.22	\$1,951.55	\$1,508.11	\$1,312.08	\$1,153.44	\$829.45	\$532.54	\$377.01	\$226.22
	55-59	\$1.92	\$2,873.20	\$2,431.23	\$1,878.81	\$1,634.59	\$1,436.85	\$1,033.33	\$663.44	\$469.70	\$281.85
	60-64	\$2.34	\$3,517.25	\$2,976.29	\$2,299.92	\$2,000.96	\$1,758.95	\$1,264.95	\$812.10	\$575.00	\$345.02
Female	Thru 24	\$0.74	\$1,108.03	\$937.61	\$724.56	\$630.39	\$554.14	\$398.52	\$255.84	\$181.14	\$108.65
	25-29	\$0.81	\$1,211.12	\$1,024.82	\$791.98	\$689.05	\$605.68	\$435.59	\$279.65	\$197.99	\$118.80
	30-34	\$0.93	\$1,378.59	\$1,166.53	\$901.44	\$784.28	\$689.38	\$495.80	\$318.26	\$225.40	\$135.24
	35-39	\$1.02	\$1,545.99	\$1,308.23	\$1,010.91	\$879.52	\$773.16	\$556.02	\$356.96	\$252.73	\$151.60
	40-44	\$1.20	\$1,803.71	\$1,526.27	\$1,179.45	\$1,026.13	\$902.10	\$648.72	\$416.44	\$294.86	\$176.89
	45-49	\$1.39	\$2,087.12	\$1,766.07	\$1,364.85	\$1,187.39	\$1,043.80	\$750.66	\$481.89	\$341.25	\$204.70
	50-54	\$1.58	\$2,370.53	\$2,005.96	\$1,550.16	\$1,348.65	\$1,185.51	\$852.60	\$547.35	\$387.56	\$232.52
	55-59	\$1.81	\$2,705.56	\$2,289.45	\$1,769.18	\$1,539.20	\$1,353.07	\$973.03	\$624.74	\$442.30	\$265.41
	60-64	\$1.90	\$2,860.19	\$2,420.27	\$1,870.31	\$1,627.15	\$1,430.38	\$1,028.67	\$660.42	\$467.58	\$280.55
Dependent	. 1	\$0.40	\$572.55	\$484.51	\$374.39	\$325.71	\$286.35	\$205.93	\$132.21	\$93.60	\$56.13
Children	. 1	\$0.40	\$1,145.07	\$969.02	\$748.76		\$572.71	\$411.82	\$264.48	\$187.16	
Ciliaren						\$651.41					\$112.27
	3 or more	\$1.20	\$1,717.60	\$1,453.53	\$1,123.13	\$977.12	\$859.06	\$617.73	\$396.72	\$280.74	\$168.41

To determine the automatic bank withdrawal, quarterly, semiannual, and annual rates, multiply the above quoted monthly rates by 0.95, 2.90, 5.60, and 11.00, respectively.

Add \$6.00 Policy Fee (\$10.00 for Family Plan) to first premium only.

2600 Dodge Street Omaha, Nebraska 68131

#### Form P231 Standard Risks

#### **Monthly Premium Rates**

	Age	\$10 Daily Room			-	Ba	ductible				
<u>Sex</u>	<u>Group</u>	<u>Benefit</u>	None_	<u>\$250</u>	<u>\$500</u>	<u>\$750</u>	\$1,000	\$2,500	\$5,000	\$10,000	\$25,000
Male	Thru 24	\$0.70	\$1,054.77	\$892.53	\$689.71	\$600.04	\$527.47	\$379.38	\$243.57	\$172.47	\$103.50
	25-29	\$0.74	\$1,111.22	\$940.31	\$726.60	\$632.11	\$555.69	\$399.67	\$256.57	\$181.63	\$108.98
	30-34	\$0.84	\$1,272.23	\$1,076.53	\$831.90	\$723.74	\$636.28	\$457.51	\$293.80	\$207.98	\$124.77
	35-39	\$1.00	\$1,497.72	\$1,267.41	\$979.41	\$852.11	\$749.02	\$538.67	\$345.83	\$244.87	\$146.94
	40-44	\$1.21	\$1,819.82	\$1,539.93	\$1,190.01	\$1,035.29	\$910.12	\$654.53	\$420.21	\$297.48	\$178.52
	45-49	\$1.52	\$2,286.83	\$1,935.10	\$1,495.34	\$1,300.95	\$1,143.62	\$822.41	\$528.04	\$373.82	\$224.34
	50-54	\$1.93	\$2,882.77	\$2,439.41	\$1,885.11	\$1,640.08	\$1,441.75	\$1,036.85	\$665.65	\$471.26	\$282.75
	55-59	\$2.39	\$3,591.46	\$3,039.04	\$2,348.52	\$2,043.18	\$1,796.10	\$1,291.71	\$829.28	\$587.11	\$352.30
	60-64	\$2.93	\$4,396.53	\$3,720.32	\$2,874.92	\$2,501.19	\$2,198.71	\$1,581.17	\$1,015.17	\$718.75	\$431.25
Female	Thru 24	\$0.93	\$1,385.06	\$1,172.01	\$905.70	\$787.97	\$692.65	\$498.18	\$319.82	\$226.47	\$135.90
	25-29	\$1.01	\$1,513.92	\$1,281.07	\$989.97	\$861.27	\$757.12	\$544.48	\$349.60	\$247.49	\$148.50
	30-34	\$1.15	\$1,723.20	\$1,458.20	\$1,126.85	\$980.40	\$861.76	\$619.75	\$397.87	\$281.69	\$169.03
	35-39	\$1.29	\$1,932.49	\$1,635.25	\$1,263.64	\$1,099.36	\$966.49	\$695.02	\$446.22	\$315.89	\$189.57
	40-44	\$1.50	\$2,254.59	\$1,907.86	\$1,474.32	\$1,282.62	\$1,127.58	\$810.87	\$520.59	\$368.58	\$221.15
	45-49	\$1.74	\$2,608.94	\$2,207.63	\$1,706.02	\$1,484.22	\$1,304.71	\$938.34	\$602.41	\$426.50	\$255.92
	50-54	\$1.98	\$2,963.20	\$2,507.49	\$1,937.72	\$1,685.81	\$1,481.93	\$1,065.73	\$684.22	\$484.43	\$290.69
	55-59	\$2.26	\$3,381.93	\$2,861.83	\$2,211.48	\$1,923.98	\$1,691.37	\$1,216.35	\$780.93	\$552.91	\$331.76
	60-64	\$2.38	\$3,575.26	\$3,025.38	\$2,337.88	\$2,033.94	\$1,788.00	\$1,285.81	\$825.52	\$584.49	\$350.66
Dependent	1	\$0.40	\$572.55	\$484.51	\$374.39	\$325.71	\$286.35	\$205.93	\$132.21	\$93.60	\$56.13
Children	2	\$0.80	\$1,145.07	\$969.02	\$748.76	\$651.41	\$572.71	\$411.82	\$264.48	\$187.16	\$112.27
	3 or more	\$1.20	\$1,717.60	\$1,453.53	\$1,123.13	\$977.12	\$859.06	\$617.73	\$396.72	\$280.74	\$168.41

To determine the automatic bank withdrawal, quarterly, semiannual, and annual rates, multiply the above quoted monthly rates by 0.95, 2.90, 5.60, and 11.00, respectively.

Add \$6.00 Policy Fee (\$10.00 for Family Plan) to first premium only.

2600 Dodge Street Omaha, Nebraska 68131

#### Form R269 Accident Expense Rider to Attach to the P231

#### **Monthly Premium Rates**

				Base Polic	y Deductił	ole		
<u>Plan</u>	<u>\$250</u>	\$500	<u>\$750</u>	\$1,000	\$2,500	\$5,000	\$10,000	\$25,000
Individual	\$33.00	\$40.25	\$50.25	\$58.50	\$76.75	\$98.25	\$120.00	\$136.25
Family	\$107.25	\$123.25	\$152.75	\$179.75	\$238.25	\$310.75	\$379.00	\$433.25

To determine the automatic bank withdrawal, quarterly, semiannual, and annual rates, multiply the monthly rates by 0.95, 2.90, 5.60, and 11.00, respectively.

2600 Dodge Street Omaha, Nebraska 68131

Form P232

#### **Monthly Premium Rates**

		\$10 Daily			Bas	se Plan			
	Age	Room			Ded	luctible			
<u>Sex</u>	Group	<u>Benefit</u>	<u>\$500</u>	<u>\$750</u>	\$1,000	\$2,500	\$5,000	\$10,000	\$25,000
Male	Thru 24	\$0.62	\$477.71	\$415.61	\$359.12	\$262.71	\$151.81	\$119.41	\$71.70
	25-29	\$0.65	\$503.24	\$437.79	\$378.40	\$276.74	\$159.87	\$125.83	\$75.50
	30-34	\$0.75	\$576.21	\$501.34	\$433.17	\$316.94	\$183.05	\$144.03	\$86.45
	35-39	\$0.88	\$678.32	\$590.15	\$509.94	\$373.06	\$215.55	\$169.56	\$101.75
	40-44	\$1.07	\$824.16	\$716.98	\$619.66	\$453.27	\$261.90	\$206.04	\$123.66
	45-49	\$1.34	\$1,035.63	\$901.02	\$778.63	\$569.60	\$329.07	\$258.91	\$155.35
	50-54	\$1.70	\$1,305.59	\$1,135.85	\$981.59	\$718.06	\$414.89	\$326.44	\$195.81
	55-59	\$2.12	\$1,626.51	\$1,415.03	\$1,222.94	\$894.59	\$516.82	\$406.65	\$243.97
	60-64	\$2.58	\$1,991.06	\$1,732.24	\$1,497.05	\$1,095.11	\$632.70	\$497.81	\$298.65
Female	Thru 24	\$0.81	\$627.26	\$545.70	\$471.65	\$345.00	\$199.34	\$156.79	\$94.06
	25-29	\$0.89	\$685.66	\$596.49	\$515.46	\$377.14	\$217.90	\$171.46	\$102.84
	30-34	\$1.01	\$780.44	\$678.96	\$586.80	\$429.28	\$247.95	\$195.09	\$117.05
	35-39	\$1.14	\$875.22	\$761.43	\$658.04	\$481.33	\$278.10	\$218.80	\$131.26
	40-44	\$1.33	\$1,021.06	\$888.35	\$767.67	\$561.54	\$324.45	\$255.29	\$153.17
	45-49	\$1.54	\$1,181.47	\$1,027.85	\$888.35	\$649.81	\$375.42	\$295.39	\$177.25
	50-54	\$1.75	\$1,341.98	\$1,167.53	\$1,009.02	\$738.07	\$426.47	\$335.49	\$201.33
	55-59	\$1.99	\$1,531.63	\$1,332.56	\$1,151.60	\$842.36	\$486.68	\$382.93	\$229.76
	60-64	\$2.11	\$1,619.17	\$1,408.70	\$1,217.41	\$890.52	\$514.56	\$404.84	\$242.89
Dependent	1	\$0.40	\$289.33	\$251.76	\$217.54	\$159.15	\$91.98	\$72.33	\$43.36
Children	2	\$0.80	\$578.64	\$503.47	\$435.03	\$318.25	\$183.90	\$144.69	\$86.72
	3 or more	\$1.20	\$867.96	\$755.20	\$652.55	\$477.37	\$275.85	\$217.04	\$130.08

To determine the automatic bank withdrawal, quarterly, semiannual, and annual rates, multiply the above quoted monthly rates by 0.95, 2.90, 5.60, and 11.00, respectively.

Add \$6.00 Policy Fee (\$10.00 for Family Plan) to first premium only.

2600 Dodge Street Omaha, Nebraska 68131

Form R267 Stop-Loss Amendment Rider

#### **Monthly Premium Rates**

				B	Base Plan			
	Age			D	eductible			
<u>Sex</u>	<u>Group</u>	<u>\$500</u>	<u>\$750</u>	\$1,000	\$2,500	<u>\$5,000</u>	\$10,000	\$25,000
Male	Thru 24	\$45.38	\$39.48	\$34.12	\$24.96	\$14.42	\$11.35	\$6.81
	25-29	\$47.81	\$41.59	\$35.95	\$26.29	\$15.19	\$11.95	\$7.17
	30-34	\$54.74	\$47.62	\$41.15	\$30.11	\$17.39	\$13.68	\$8.21
	35-39	\$64.44	\$56.06	\$48.44	\$35.44	\$20.48	\$16.11	\$9.67
	40-44	\$78.30	\$68.12	\$58.87	\$43.06	\$24.88	\$19.57	\$11.74
	45-49	\$98.39	\$85.60	\$73.97	\$54.11	\$31.26	\$24.60	\$14.76
	50-54	\$124.03	\$107.91	\$93.25	\$68.22	\$39.41	\$31.01	\$18.60
	55-59	\$154.52	\$134.43	\$116.18	\$84.98	\$49.10	\$38.63	\$23.18
	60-64	\$189.15	\$164.56	\$142.22	\$104.03	\$60.11	\$47.29	\$28.37
Female	Thru 24	\$59.59	\$51.84	\$44.81	\$32.77	\$18.94	\$14.90	\$8.94
	25-29	\$65.14	\$56.67	\$48.97	\$35.83	\$20.70	\$16.28	\$9.77
	30-34	\$74.14	\$64.50	\$55.75	\$40.78	\$23.56	\$18.54	\$11.12
	35-39	\$83.15	\$72.34	\$62.51	\$45.73	\$26.42	\$20.79	\$12.47
	40-44	\$97.00	\$84.39	\$72.93	\$53.35	\$30.82	\$24.25	\$14.55
	45-49	\$112.24	\$97.65	\$84.39	\$61.73	\$35.66	\$28.06	\$16.84
	50-54	\$127.49	\$110.91	\$95.86	\$70.12	\$40.52	\$31.87	\$19.12
	55-59	\$145.51	\$126.59	\$109.40	\$80.03	\$46.23	\$36.38	\$21.83
	60-64	\$153.82	\$133.82	\$115.65	\$84.60	\$48.88	\$38.46	\$23.07
Dependent	1	\$27.49	\$23.91	\$20.67	\$15.12	\$8.74	\$6.87	\$4.12
Children	2	\$54.97	\$47.87	\$41.37	\$30.19	\$17.44	\$13.71	\$8.30
	3 or more	\$82.45	\$71.80	\$62.06	\$45.28	\$26.16	\$20.57	\$12.45

To determine the automatic bank withdrawal, quarterly, semiannual, and annual rates, multiply the above quoted monthly rates by 0.95, 2.90, 5.60, and 11.00, respectively.

2600 Dodge Street Omaha, Nebraska 68131

# Form R272 Accident Expense Rider to Attach to the P232

#### **Monthly Premium Rates**

----- Base Policy Deductible ------<u>Plan</u> <u>\$500</u> <u>\$750</u> \$1,000 \$2,500 \$5,000 \$10,000 \$25,000 Individual \$50.25 \$56.25 \$96.75 \$118.00 \$133.75 \$39.25 \$72.75

\$149.00 \$173.00 \$232.75

\$300.25

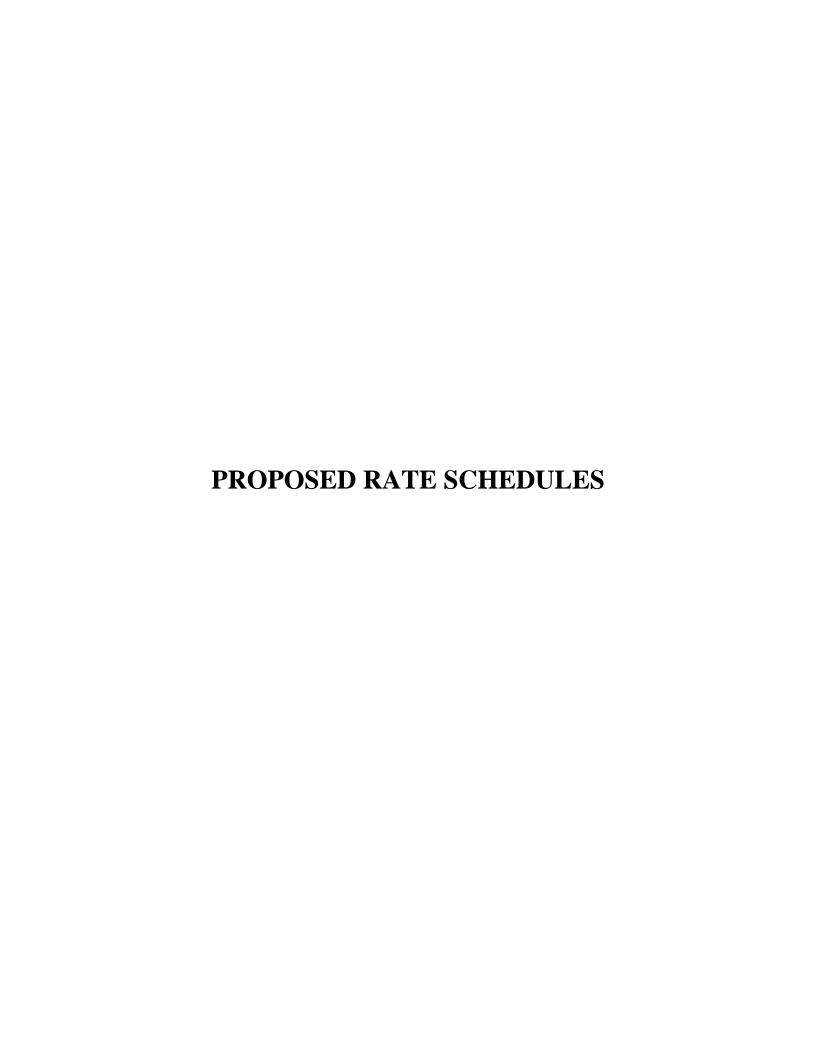
\$365.25

\$418.00

\$120.00

Family

To determine the automatic bank withdrawal, quarterly, semiannual, and annual rates, multiply the above quoted monthly rates by 0.95, 2.90, 5.60, and 11.00, respectively.



2600 Dodge Street Omaha, Nebraska 68131

#### Form P231 Preferred Risks

#### **Monthly Premium Rates**

		\$10 Daily					Base Plan -				
	Age	Room					Deductible		-		
<u>Sex</u>	Group	<b>Benefit</b>	None	\$250	<u>\$500</u>	<u>\$750</u>	\$1,000	\$2,500	\$5,000	\$10,000	\$25,000
All Adults	Thru 24	\$0.56	\$1,004.18	\$849.67	\$656.60	\$571.21	\$502.19	\$361.11	\$231.91	\$164.15	\$98.53
	25-29	\$0.60	\$1,057.92	\$895.13	\$691.75	\$601.79	\$529.06	\$380.49	\$244.28	\$172.91	\$103.79
	30-34	\$0.68	\$1,211.17	\$1,024.82	\$791.93	\$689.02	\$605.78	\$435.59	\$279.72	\$198.03	\$118.78
	35-39	\$0.80	\$1,425.85	\$1,206.59	\$932.42	\$811.21	\$713.07	\$512.80	\$329.27	\$233.08	\$139.91
	40-44	\$0.98	\$1,732.43	\$1,466.06	\$1,132.89	\$985.58	\$866.41	\$623.11	\$400.05	\$283.22	\$169.89
	45-49	\$1.21	\$2,177.08	\$1,842.26	\$1,423.61	\$1,238.52	\$1,088.69	\$782.97	\$502.67	\$355.95	\$213.51
	50-54	\$1.55	\$2,744.40	\$2,322.34	\$1,794.65	\$1,561.37	\$1,372.59	\$987.04	\$633.72	\$448.64	\$269.20
	55-59	\$1.92	\$3,419.11	\$2,893.17	\$2,235.79	\$1,945.17	\$1,709.85	\$1,229.66	\$789.50	\$558.95	\$335.41
	60-64	\$2.34	\$4,185.53	\$3,541.78	\$2,736.90	\$2,381.15	\$2,093.16	\$1,505.29	\$966.40	\$684.25	\$410.57
Dependent	1	\$0.40	\$681.33	\$576.57	\$445.52	\$387.59	\$340.76	\$245.06	\$157.33	\$111.38	\$66.79
Children	2	\$0.80	\$1,362.63	\$1,153.13	\$891.02	\$775.18	\$681.52	\$490.07	\$314.73	\$222.72	\$133.60
	3 or more	\$1.20	\$2,043.94	\$1,729.70	\$1,336.53	\$1,162.77	\$1,022.28	\$735.10	\$472.09	\$334.08	\$200.41

To determine the automatic bank withdrawal, quarterly, semiannual, and annual rates, multiply the above quoted monthly rates by 0.95, 2.90, 5.60, and 11.00, respectively.

Add \$6.00 Policy Fee (\$10.00 for Family Plan) to first premium only.

P231-CA- 08/13/10

2600 Dodge Street Omaha, Nebraska 68131

#### Form P231 Standard Risks

#### **Monthly Premium Rates**

	\$10 Daily				Base Plan						
	Age	Room		Deductible							
Sex	Group	<b>Benefit</b>	None	\$250	\$500	<u>\$750</u>	\$1,000	\$2,500	\$5,000	\$10,000	\$25,000
All Adults	Thru 24	\$0.70	\$1,255.17	\$1,062.11	\$820.75	\$714.04	\$627.68	\$451.46	\$289.84	\$205.24	\$123.16
	25-29	\$0.74	\$1,322.35	\$1,118.97	\$864.66	\$752.21	\$661.27	\$475.61	\$305.32	\$216.14	\$129.68
	30-34	\$0.84	\$1,513.96	\$1,281.07	\$989.96	\$861.25	\$757.17	\$544.44	\$349.62	\$247.49	\$148.47
	35-39	\$1.00	\$1,782.28	\$1,508.21	\$1,165.50	\$1,014.01	\$891.34	\$641.02	\$411.54	\$291.40	\$174.86
	40-44	\$1.21	\$2,165.59	\$1,832.52	\$1,416.11	\$1,232.00	\$1,083.04	\$778.88	\$500.04	\$354.00	\$212.44
	45-49	\$1.52	\$2,721.33	\$2,302.77	\$1,779.46	\$1,548.13	\$1,360.91	\$978.67	\$628.37	\$444.84	\$266.96
	50-54	\$1.93	\$3,430.50	\$2,902.90	\$2,243.29	\$1,951.69	\$1,715.69	\$1,233.85	\$792.13	\$560.80	\$336.48
	55-59	\$2.39	\$4,273.84	\$3,616.46	\$2,794.74	\$2,431.39	\$2,137.36	\$1,537.13	\$986.85	\$698.66	\$419.23
	60-64	\$2.93	\$5,231.87	\$4,427.18	\$3,421.15	\$2,976.41	\$2,616.47	\$1,881.59	\$1,208.05	\$855.31	\$513.19
Dependent	1	\$0.40	\$681.33	\$576.57	\$445.52	\$387.59	\$340.76	\$245.06	\$157.33	\$111.38	\$66.79
Children	2	\$0.80	\$1,362.63	\$1,153.13	\$891.02	\$775.18	\$681.52	\$490.07	\$314.73	\$222.72	\$133.60
	3 or more	\$1.20	\$2,043.94	\$1,729.70	\$1,336.53	\$1,162.77	\$1,022.28	\$735.10	\$472.09	\$334.08	\$200.41

To determine the automatic bank withdrawal, quarterly, semiannual, and annual rates, multiply the above quoted monthly rates by 0.95, 2.90, 5.60, and 11.00, respectively.

Add \$6.00 Policy Fee (\$10.00 for Family Plan) to first premium only.

P231-CA- 08/13/10

2600 Dodge Street Omaha, Nebraska 68131

#### Form R269 Accident Expense Rider to Attach to the P231

#### **Monthly Premium Rates**

		Base Policy Deductible									
<u>Plan</u>	\$250	<u>\$500</u>	<u>\$750</u>	\$1,000	\$2,500	\$5,000	\$10,000	\$25,000			
Individual	\$39.25	\$48.00	\$59.75	\$69.50	\$91.25	\$117.00	\$142.75	\$162.25			
Family	\$127.75	\$146.75	\$181.75	\$214.00	\$283.50	\$369.75	\$451.00	\$515.50			

To determine the automatic bank withdrawal, quarterly, semiannual, and annual rates, multiply the monthly rates by 0.95, 2.90, 5.60, and 11.00, respectively.

R269-CA- 08/13/10

2600 Dodge Street Omaha, Nebraska 68131

#### Form P232

#### **Monthly Premium Rates**

		\$10 Daily										
	Age	Room	Deductible									
<u>Sex</u>	<u>Group</u>	<u>Benefit</u>	<u>\$500</u>	<u>\$750</u>	\$1,000	<u>\$2,500</u>	\$5,000	<u>\$10,000</u>	<u>\$25,000</u>			
All Adults	Thru 24	\$0.62	\$568.48	\$494.58	\$427.36	\$312.63	\$180.66	\$142.09	\$85.32			
	25-29	\$0.65	\$598.86	\$520.97	\$450.30	\$329.32	\$190.25	\$149.74	\$89.84			
	30-34	\$0.75	\$685.69	\$596.60	\$515.48	\$377.15	\$217.83	\$171.39	\$102.88			
	35-39	\$0.88	\$807.20	\$702.28	\$606.83	\$443.95	\$256.50	\$201.77	\$121.09			
	40-44	\$1.07	\$980.75	\$853.20	\$737.40	\$539.39	\$311.66	\$245.19	\$147.16			
	45-49	\$1.34	\$1,232.40	\$1,072.21	\$926.57	\$677.82	\$391.59	\$308.10	\$184.86			
	50-54	\$1.70	\$1,553.65	\$1,351.66	\$1,168.09	\$854.50	\$493.72	\$388.47	\$233.02			
	55-59	\$2.12	\$1,935.54	\$1,683.89	\$1,455.29	\$1,064.57	\$615.02	\$483.91	\$290.33			
	60-64	\$2.58	\$2,369.36	\$2,061.37	\$1,781.49	\$1,303.18	\$752.91	\$592.39	\$355.39			
Dependent	1	\$0.40	\$344.30	\$299.59	\$258.87	\$189.39	\$109.45	\$86.07	\$51.60			
Children	2	\$0.80	\$688.58	\$599.13	\$517.69	\$378.71	\$218.84	\$172.18	\$103.19			
	3 or more	\$1.20	\$1,032.87	\$898.69	\$776.53	\$568.07	\$328.26	\$258.27	\$154.79			

To determine the automatic bank withdrawal, quarterly, semiannual, and annual rates, multiply the above quote monthly rates by 0.95, 2.90, 5.60, and 11.00, respectively

Add \$6.00 Policy Fee (\$10.00 for Family Plan) to first premium only

P232-CA- 08/13/10

2600 Dodge Street Omaha, Nebraska 68131

# Form R267 Stop-Loss Amendment Rider

#### **Monthly Premium Rates**

				B	ase Plan			
	Age			D	eductible			
<u>Sex</u>	<u>Group</u>	<u>\$500</u>	<u>\$750</u>	\$1,000	<u>\$2,500</u>	\$5,000	\$10,000	\$25,000
All Adults	Thru 24	\$54.01	\$46.98	\$40.60	\$29.70	\$17.16	\$13.50	\$8.10
	25-29	\$56.89	\$49.50	\$42.78	\$31.29	\$18.07	\$14.22	\$8.53
	30-34	\$65.14	\$56.67	\$48.97	\$35.83	\$20.69	\$16.29	\$9.77
	35-39	\$76.68	\$66.72	\$57.65	\$42.18	\$24.37	\$19.17	\$11.50
	40-44	\$93.17	\$81.06	\$70.05	\$51.24	\$29.61	\$23.29	\$13.98
	45-49	\$117.08	\$101.86	\$88.02	\$64.39	\$37.20	\$29.27	\$17.56
	50-54	\$147.60	\$128.41	\$110.97	\$81.18	\$46.90	\$36.90	\$22.14
	55-59	\$183.88	\$159.97	\$138.25	\$101.13	\$58.43	\$45.97	\$27.58
	60-64	\$225.09	\$195.83	\$169.24	\$123.80	\$71.53	\$56.27	\$33.76
Dependent	1	\$32.71	\$28.46	\$24.59	\$17.99	\$10.40	\$8.18	\$4.91
Children	2	\$65.41	\$56.96	\$49.24	\$35.92	\$20.75	\$16.32	\$9.88
	3 or more	\$98.11	\$85.45	\$73.85	\$53.89	\$31.13	\$24.47	\$14.81

To determine the automatic bank withdrawal, quarterly, semiannual, and annual rates, multiply the above quoted monthly rates by 0.95, 2.90, 5.60, and 11.00, respectively.

R267-CA- 08/13/10

2600 Dodge Street Omaha, Nebraska 68131

# Form R272 Accident Expense Rider to Attach to the P232

#### **Monthly Premium Rates**

<u>Plan</u>	<u>\$500</u>	<u>\$750</u>	\$1,000	\$2,500	<u>\$5,000</u>	\$10,000	\$25,000
Individual	\$46.75	\$59.75	\$67.00	\$86.50	\$115.25	\$140.50	\$159.25

----- Base Policy Deductible -----

Family \$142.75 \$177.25 \$205.75 \$277.00 \$357.25 \$434.75 \$497.50

To determine the automatic bank withdrawal, quarterly, semiannual, and annual rates, multiply the above quoted monthly rates by 0.95, 2.90, 5.60, and 11.00, respectively.

R272-CA- 08/13/10

2600 Dodge Street Omaha, NE 68131

# Rating Areas by 3 Digit Zip Codes for P196 Policies

Area A Area B Area C Area D Area E Area F Area G	Area H	Area I
226 030 - 059 013 - 014 010 - 012 020 - 022 070 - 073 190	105 - 109	110 - 116
228 - 229 197 025 - 029 015 - 019 068 - 069 150 - 152 775	117 - 119	770 - 772
238 - 248 199 060 - 063 023 - 024 074 - 076 200 - 205 936 - 939	191	922
258 - 259	919 - 921	924 - 925
262 - 269 227 087 077082 189 340 962 - 969	923	930 - 931
290 - 299 230 - 237 140 - 147 085 - 086 192 - 194 482	929	
430 - 431 249 154 - 179 088 - 089 207 - 214 606	932 - 935	
433 254 - 257 182 - 188 120 - 123 322 700 - 701	950 - 954	
437 - 438 270 - 276 195 - 196 128 - 139 349 - 352 773 - 774		
457 - 459 278 - 289 198 148 - 149 440 - 441 776 - 777		
465 - 476 382 - 383 215 - 221 153 480 - 481 850 - 853		
478 - 479 386 - 391 250 - 253 180 - 181 483 961		
500 - 502 393 - 394 260 - 261 206 600 - 605 995 - 999		
504 - 514 396 - 399 277 222 - 223 640 - 641		
516 - 529 400 - 429 304 - 312 300 - 303 750 - 753		
535 432 315 - 319 313 - 314 760 - 761		
539 434 - 435 323 - 326 320 - 321 857		
541 - 549 446 - 456 338 327 - 329		
555 - 569 460 - 462 363 - 365 335 - 337		
586 - 589 477 368 - 379 339		
593 486 - 487 384 - 385 341 - 348		
595 - 599 490 - 499 392 353 - 362 <b>Area J Area K Area L</b>	Area M	Area N
610 - 612 503 395 366 - 367		
623 - 624 515 439 380 - 381 103 - 104 100 - 102 331	917 - 918	900 - 916
628 - 629 536 - 538 442 - 445 436 333 330 940 - 942		
680 540 463 464 943 - 949 332		
682 - 699 550 - 554 484 - 485 532 926 - 928		
832 - 835		
838 - 839 590 - 592 530 - 531 660 - 662		
594 533 - 534 702 - 704		
607 - 609 620 707 - 709		
613 - 619 633 - 634 711		
621 - 622 636 762 - 763		
	rea Factor	
635 672 800 - 802		
637 - 639 705 - 706 854 - 856 A	0.64	
644 - 659 710 858 B	0.71	
663 - 671 712 - 715 861 C	0.78	
673 - 679 721 - 722 864 D	0.86	
681 730 - 731 890 - 899 E	0.93	
716 - 720 740 - 741 970 - 972 F	1.00	
723 - 729	1.07	
732 - 739	1.14	
742 - 749	1.22	
805 - 831 785 - 799 J	1.29	
836 - 837 803 - 804 K	1.36	
842 - 849 840 - 841 L	1.43	
870 - 889 859 - 860 M	1.51	
983 - 994 862 - 863 N	1.58	
963 - 994 802 - 803 865 - 869 973 - 982		

2600 Dodge Street Omaha, NE 68131

# Rating Areas by 3 Digit Zip Codes for P231 and P232 Policies

228 - 229     197     025 - 029     015 - 019     068 - 069     150 - 152     775     117 - 119     770 - 77       238 - 248     199     060 - 063     023 - 024     074 - 076     200 - 205     936 - 939     191     922       258 - 259     224 - 225     083 - 084     064 - 067     124 - 127     334     955 - 960     919 - 921     924 - 92	Area A Ar	rea B	Area C	Area D	Area E	Area F	Area G	Area H	Area I
238 - 248       199       060 - 063       023 - 024       074 - 076       200 - 205       936 - 939       191       922         258 - 259       224 - 225       083 - 084       064 - 067       124 - 127       334       955 - 960       919 - 921       924 - 92         262 - 269       227       087       077082       189       340       962 - 969       923       930 - 93         290 - 299       230 - 237       140 - 147       085 - 086       192 - 194       482       929         430 - 431       249       154 - 179       088 - 089       207 - 214       606       932 - 935         433       254 - 257       182 - 188       120 - 123       322       700 - 701       950 - 954         437 - 438       270 - 276       195 - 196       128 - 139       349 - 352       773 - 774         457 - 459       278 - 289       198       148 - 149       440 - 441       776 - 777         465 - 476       382 - 383       215 - 221       153       480 - 481       850 - 853         478 - 479       386 - 391       250 - 253       180 - 181       483       961	226 030	0 - 059	013 - 014	010 - 012	020 - 022	070 - 073	190	105 - 109	110 - 116
258 - 259       224 - 225       083 - 084       064 - 067       124 - 127       334       955 - 960       919 - 921       924 - 92         262 - 269       227       087       077082       189       340       962 - 969       923       930 - 93         290 - 299       230 - 237       140 - 147       085 - 086       192 - 194       482       929         430 - 431       249       154 - 179       088 - 089       207 - 214       606       932 - 935         433       254 - 257       182 - 188       120 - 123       322       700 - 701       950 - 954         437 - 438       270 - 276       195 - 196       128 - 139       349 - 352       773 - 774         457 - 459       278 - 289       198       148 - 149       440 - 441       776 - 777         465 - 476       382 - 383       215 - 221       153       480 - 481       850 - 853         478 - 479       386 - 391       250 - 253       180 - 181       483       961	228 - 229 197	7	025 - 029	015 - 019	068 - 069	150 - 152	775	117 - 119	770 - 772
262 - 269       227       087       077082       189       340       962 - 969       923       930 - 93         290 - 299       230 - 237       140 - 147       085 - 086       192 - 194       482       929         430 - 431       249       154 - 179       088 - 089       207 - 214       606       932 - 935         433       254 - 257       182 - 188       120 - 123       322       700 - 701       950 - 954         437 - 438       270 - 276       195 - 196       128 - 139       349 - 352       773 - 774         457 - 459       278 - 289       198       148 - 149       440 - 441       776 - 777         465 - 476       382 - 383       215 - 221       153       480 - 481       850 - 853         478 - 479       386 - 391       250 - 253       180 - 181       483       961	238 - 248 199	9	060 - 063	023 - 024	074 - 076	200 - 205	936 - 939	191	922
290 - 299       230 - 237       140 - 147       085 - 086       192 - 194       482       929         430 - 431       249       154 - 179       088 - 089       207 - 214       606       932 - 935         433       254 - 257       182 - 188       120 - 123       322       700 - 701       950 - 954         437 - 438       270 - 276       195 - 196       128 - 139       349 - 352       773 - 774         457 - 459       278 - 289       198       148 - 149       440 - 441       776 - 777         465 - 476       382 - 383       215 - 221       153       480 - 481       850 - 853         478 - 479       386 - 391       250 - 253       180 - 181       483       961	258 - 259 224	4 - 225	083 - 084	064 - 067	124 - 127	334	955 - 960	919 - 921	924 - 925
430 - 431       249       154 - 179       088 - 089       207 - 214       606       932 - 935         433       254 - 257       182 - 188       120 - 123       322       700 - 701       950 - 954         437 - 438       270 - 276       195 - 196       128 - 139       349 - 352       773 - 774         457 - 459       278 - 289       198       148 - 149       440 - 441       776 - 777         465 - 476       382 - 383       215 - 221       153       480 - 481       850 - 853         478 - 479       386 - 391       250 - 253       180 - 181       483       961	262 - 269 227	7	087	077082	189	340	962 - 969	923	930 - 931
433     254 - 257     182 - 188     120 - 123     322     700 - 701     950 - 954       437 - 438     270 - 276     195 - 196     128 - 139     349 - 352     773 - 774       457 - 459     278 - 289     198     148 - 149     440 - 441     776 - 777       465 - 476     382 - 383     215 - 221     153     480 - 481     850 - 853       478 - 479     386 - 391     250 - 253     180 - 181     483     961	290 - 299 230	0 - 237	140 - 147	085 - 086	192 - 194	482		929	
437 - 438       270 - 276       195 - 196       128 - 139       349 - 352       773 - 774         457 - 459       278 - 289       198       148 - 149       440 - 441       776 - 777         465 - 476       382 - 383       215 - 221       153       480 - 481       850 - 853         478 - 479       386 - 391       250 - 253       180 - 181       483       961	430 - 431 249	9	154 - 179	088 - 089	207 - 214	606		932 - 935	
457 - 459     278 - 289     198     148 - 149     440 - 441     776 - 777       465 - 476     382 - 383     215 - 221     153     480 - 481     850 - 853       478 - 479     386 - 391     250 - 253     180 - 181     483     961	433 254	4 - 257	182 - 188	120 - 123	322	700 - 701		950 - 954	
465 - 476       382 - 383       215 - 221       153       480 - 481       850 - 853         478 - 479       386 - 391       250 - 253       180 - 181       483       961	437 - 438 270	0 - 276	195 - 196	128 - 139	349 - 352	773 - 774			
478 - 479 386 - 391 250 - 253 180 - 181 483 961	457 - 459 278	8 - 289	198	148 - 149	440 - 441	776 - 777			
	465 - 476 382	2 - 383	215 - 221	153	480 - 481	850 - 853			
500 - 502 393 - 394 260 - 261 206 600 - 605 995 - 999	478 - 479 386	6 - 391	250 - 253	180 - 181	483	961			
	500 - 502 393	3 - 394	260 - 261	206	600 - 605	995 - 999			
504 - 514 396 - 399 277 222 - 223 640 - 641	504 - 514 396	6 - 399	277	222 - 223	640 - 641				
516 - 529 400 - 429 304 - 312 300 - 303 750 - 753	516 - 529 400				750 - 753				
535 432 315 - 319 313 - 314 760 - 761		2	315 - 319	313 - 314	760 - 761				
539 434 - 435 323 - 326 320 - 321 857	539 434	4 - 435	323 - 326	320 - 321	857				
541 - 549 446 - 456 338 327 - 329				327 - 329					
555 - 569 460 - 462 363 - 365 335 - 337		0 - 462	363 - 365	335 - 337					
586 - 589 477 368 - 379 339									
593 486 - 487 384 - 385 341 - 348									
595 - 599 490 - 499 392 353 - 362 <b>Area J Area K Area L Area M Area N</b>					Area J	Area K	Area L	Area M	Area N
610 - 612 503 395 366 - 367									
								917 - 918	900 - 916
628 - 629 536 - 538 442 - 445 436 333 330 940 - 942							940 - 942		
680 540 463 464 943 - 949 332					943 - 949				
682 - 699 550 - 554 484 - 485 532 926 - 928						926 - 928			
832 - 835									
838 - 839 590 - 592 530 - 531 660 - 662									
594 533 - 534 702 - 704									
607 - 609 620 707 - 709									
613 - 619 633 - 634 711									
621 - 622 636 762 - 763									
625 - 627 642 - 643 782 - 784 Area Factor							Area Area	ractor	
635 672 800 - 802							<b>A</b>	0.64	
637 - 639									
644 - 659 710 858 B 0.71									
663 - 671									
							_		
681 730 - 731 890 - 899 E 0.93 716 - 720 740 - 741 970 - 972 F 1.00									
710 - 720 740 - 741 970 - 972 1.00 723 - 729 754 - 759 G 1.07				910 - 912					
725 - 729									
732 - 739 704 - 709 II I.14 742 - 749 778 - 781 I 1.22									
805 - 831 785 - 799 J 1.29									
836 - 837 803 - 804 K 1.36									
842 - 849 840 - 841 L 1.43									
870 - 889 859 - 860 M 1.51									
983 - 994 862 - 863 N 1.58									
865 - 869	703						= 1	-:	
973 - 982									

Filing Company: Physicians Mutual Insurance Company State Tracking Number: PF-2010-01732

Company Tracking Number:

TOI: H151 Individual Health - Sub-TOI: H151.001 Health - Hospital/Surgical/Medical

Hospital/Surgical/Medical Expense Expense

Product Name: HMS
Project Name/Number: /

# **Supporting Document Schedules**

Item Status: Status

Date:

Bypassed - Item: Filing Cover Sheet Bypass Reason: Not a form filing.

**Comments:** 

Item Status: Status

Date:

Satisfied - Item: Actuarial Memorandum

Comments: Attachments:

STD\_2010\_ACTMEM.pdf STD\_2010\_EXHA.pdf STD\_2010\_EXHB.pdf CA\_2010\_ExhC.pdf

Item Status: Status

Date:

Satisfied - Item: Document Submission Formset

Comments: Attachment:

CA\_2010\_DSF\_Rev.xls

Item Status: Status

Date:

Satisfied - Item: Health Rate Supplemental Form

Comments:

Attachment:

CA\_2010\_Wksheet.xls

Item Status: Status

Filing Company: Physicians Mutual Insurance Company State Tracking Number: PF-2010-01732

Company Tracking Number:

TOI: H151 Individual Health - Sub-TOI: H151.001 Health - Hospital/Surgical/Medical

Hospital/Surgical/Medical Expense Expense

Product Name: HMS

Project Name/Number:

Date:

**Bypassed - Item:** Third Party Authorization

Bypass Reason: Not being filed by a Third Party.

Comments:

#### Physicians Mutual Insurance Company Actuarial Memorandum

This actuarial memorandum sets forth the justification for our proposed rate increase on: policy form P196 with Rider form R184 attached and rider R184, form P231 and rider form R269; and policy form P232, rider form R267 and rider form R272.

#### I. Policy Description

#### Benefits

Policy form P196 provides basic Hospital-Medical-Surgical expense coverage on a scheduled basis with pre-determined maximum benefit limits. Extended benefit rider form R184 is an optional rider issued exclusively with policy form P196. It was designed to cover costs in excess of the pre-determined limits of the base policy. After exceeding a \$100 deductible, covered expenses under the rider are paid at 80% for the first \$10,000 and 100% of expenses thereafter.

Policy form P231 provides Hospital-Medical-Surgical expense coverage. Rider form R269 provides accident expense coverage. The R269 waives the policy deductible in the event of an accident.

Policy form P232 also provides Hospital-Medical-Surgical expense coverage. Rider form R267 is a Stop-Loss rider issued exclusively with policy form P232. Rider R267 was mandatory at issue. Rider R272 is an accident expense coverage, which waives the policy deductible in the event of an accident. R272 was optionally issued exclusively with policy form P232.

#### Renewability and Marketing

Policy form P196 is conditionally renewable, as is the R184 rider. Both the policy and rider have been discontinued for new sales. The P196 was first issued in 1983 and the R184 in 1986.

Policy form P231 is conditionally renewable as is rider form R269. The P231 was first issued in 1992 and the R269 was first issued in 1994. The policies are subject to medical underwriting. P231 was issued as either a preferred risk policy or a standard risk policy issued to individuals who have not used tobacco products in the last 12 months and/or who have had no medical impairments as defined by our underwriting guidelines at the time of the application. R269 is an accident expense coverage rider issued on an optional basis exclusively with P231. The policy and rider were issued from ages 0 to 64. The policy and rider have been discontinued for new sales.

Policy form P232 is conditionally renewable as are R267 and R272. The P232 was first issued in 1992, and rider forms R267 and R272 in 1994. The policies were subject to medical underwriting. P232 is either a standard or a substandard risk policy with an Elimination rider and/or a Modifying rider for Specified Conditions. The policies were issued from ages 0 to 64. Issues on or after January 1, 1999 were standard underwriting class only. The policies and riders have been discontinued for new sales.

#### II. Anticipated Loss Ratio

The anticipated loss ratio for both the P196 and R184 is 55%, which is the amount presumed reasonable under NAIC guidelines.

The anticipated loss ratio for the P231 and R269 is 60% which is an amount presumed reasonable under NAIC guidelines.

The anticipated loss ratio for the P232, R267 and R272 for standard policies is 60% and for substandard policies is 65%, which are amounts presumed reasonable under NAIC guidelines.

#### III. Proposed Rate Action

#### Scope and Reason for Rate Increase

A 19% increase will apply evenly to all insureds that have a P196 policy with rider R184 attached. The increase will apply to both the P196 rates as well as the R184 rates. Policyholders who do not have rider R184 attached will not receive an increase. The 19% increase will apply evenly to all insureds that have a P231 policy or a P231 policy with an R269 rider. The 19% increase will apply evenly to all insureds that have the P232 policy and either or both of the R267 and the R272. The increases will apply to all policies and attached riders. These increases are needed to return future loss ratios to a reasonable level.

#### Past Rate Increase History

#### P196/R184

Year	% of Increase	Policies Affected	Notes
1991	6.8%	All	Introduction of geographic rating.
1992	16%	P196	
1993	25%	R184	This resulted in a 25% increase overall for policies with the R184 attached. Policies without the R184 did not receive an increase.
1994	25%	P196 with R184 attached	P196 Policies without the R184 did not receive an increase.
1996	25%	P196 with R184 attached	P196 Policies without the R184 did not receive an increase.
1997	15%	P196 with R184 attached	P196 Policies without the R184 did not receive an increase.
1998	15%	P196 with R184 attached	P196 Policies without the R184 did not receive an increase.
1999	15%	P196 with R184 attached	
2000	15%	P196 with R184 attached	P196 Policies without the R184 did not receive an increase.
2001	22%	P196 with R184 attached	
	5%	P196 without the R184 attached	
2002	22%	P196 with R184 attached	
	9%	P196 without the R184 attached	
2003	48% 19%	P196 with R184 attached P196 without the R184 attached	
2004	48%	P196 with R184 attached	P196 Policies without the R184 did not receive an increase.
2005	25%	P196 with R184 attached	P196 Policies without the R184 did not receive an increase.
2006	25%	P196 with R184 attached	P196 Policies without the R184 did not receive an increase.
2007	25%	P196 with R184 attached	P196 Policies without the R184 did not receive an increase.
2008	19%	P196 with R184 attached	P196 Policies without the R184 did not receive an increase.
2009	19%	P196 with R184 attached	P196 Policies without the R184 did not receive an increase.

#### P231/P232

Year	% of Increase	Policies Affected
1996	19%	P231, P232, R269, R267
		& R272
1997	10%	P231, P232, R269, R267
		& R272
1998	8%	P231, R269
	15%	P232, R267 & R272
1999	15%	P231, P232, R269, R267
		& R272
2000	15%	P231, R269
	19.5%	P232, R267 & R272
2001	17%	P231, R269
	17%	P232, R267 & R272
2002	22%	P231, R269
	22%	P232, R267 & R272
2003	48%	P231, R269
	48%	P232, R267 & R272
2004	48%	P231, R269
	48%	P232, R267 & R272
2005	25%	P231, R269
	25%	P232, R267 & R272
2006	25%	P231, R269
	25%	P232, R267 & R272
2007	25%	P231, R269
	25%	P232, R267 & R272
2008	19%	P231, R269
	19%	P232, R267 & R272
2009	19%	P231, R269
	19%	P232, R267 & R272

#### Method of Rate Increase Calculation

Exhibit A-1 displays the separated national experience of the P196 alone.

Exhibit A-2 displays the total national experience for the P196 with the R184 rider attached, the P231/R269 block and the P232/R267/R272 block. This report shows up-to-date experience for prior years instead of what was previously filed. Based on this experience and projected trend, we propose a 19% increase on the P196 when the R184 is attached, and 19% on the R184 rates, as well as 19% on the P231/R269 policies and the P232/R267/R272 policies. No rate increase is proposed for the P196 without the R184 rider.

The calculations of the indicated increases are illustrated in Exhibit B. The proposed increases are designed to gradually bring future loss ratios down to the target level, i.e. 55% for the P196 when the R184 is attached, 60% for P231, 60% for standard P232 and 65% for substandard P232 policies.

#### Estimated Average Annual Premium

Coverage P196 with R184	Before Increase \$13,183	After Increase \$15,688	Percent Increase 19%
P231/R269	\$9,362	\$11,141	19%
P232/R267/R272	\$9,547	\$11,361	19%

Exhibit C indicates the number of policies by state in force as of June 30, 2010, which would be affected by this rate increase.

#### V. Rate Schedules

Current rate schedules and revised rate schedules which reflect the proposed increase of 19% for P196/R184, for P231/R269 and for P232/R267/R272 are attached. Area rating factors have not been revised.

#### V. Company Contact

Please direct any written correspondence or telephone calls to Richie Hinman. The telephone number is (402) 633-5782, or e-mail at richie.hinman@physiciansmutual.com.

#### **ACTUARIAL CERTIFICATION**

I, Brenton C. Pyle, am a Fellow of the Society of Actuaries and a Member of the American Academy of Actuaries. I hereby certify, to the best of my knowledge and judgment, this rate filing is in compliance with the laws and regulations of your state, and the benefits are reasonable in relation to the premiums.

Brenton C. Pyle

Fellow, Society of Actuaries

Bruton C Pyle

Member, American Academy of Actuaries

Exhibit A-1
P196 POLICIES WITHOUT RIDER R184 ATTACHED

INCURRED	EARNED	INCURRED	ACTUAL
YEAR	PREMIUM	LOSSES	LOSS RATIO
1983	\$780,170	\$324,243	41.56%
1984	\$2,443,795	\$1,113,327	45.56%
1985	\$3,987,653	\$2,337,823	58.63%
1986	\$5,094,084	\$2,641,057	51.85%
1987	\$5,010,360	\$2,820,045	56.28%
1988	\$4,928,797	\$3,016,023	61.19%
1989	\$5,160,554	\$3,068,252	59.46%
1990	\$5,553,633	\$3,818,845	68.76%
1991	\$5,289,401	\$3,134,252	59.26%
1992	\$4,843,627	\$2,917,237	60.23%
1993	\$4,334,549	\$2,204,520	50.86%
1994	\$3,502,493	\$2,028,247	57.91%
1995	\$2,758,152	\$1,602,078	58.09%
1996	\$2,017,581	\$1,236,467	61.28%
1997	\$1,534,668	\$800,229	52.14%
1998	\$1,275,729	\$773,992	60.67%
1999	\$1,061,269	\$552,365	52.05%
2000	\$895,775	\$600,812	67.07%
2001	\$669,053	\$502,594	75.12%
2002	\$584,251	\$395,818	67.75%
2003	\$484,543	\$228,010	47.06%
2004	\$422,868	\$191,288	45.24%
2005	\$319,833	\$214,571	67.09%
2006	\$251,262	\$174,226	69.34%
2007	\$209,756	\$172,401	82.19%
2008	\$174,775	\$66,987	38.33%
2009	\$147,926	\$147,515	99.72%
ALL	\$63,736,557	\$37,083,223	58.18%

<sup>\*</sup> National Experience

Exhibit A-2

S WITH RIDER R184 ATTACHED &

# P196 POLICIES WITH RIDER R184 ATTACHED & P231 POLICIES WITH OR WITHOUT R269 ATTACHED & P232 POLICIES WITH R267 AND WITH OR WITHOUT R272 ATTACHED

INCURRED	EARNED	INCURRED	ACTUAL
YEAR	PREMIUM	LOSSES	LOSS RATIO
1986	\$84,031	\$20,524	24.42%
1987	\$653,676	\$357,446	54.68%
1988	\$1,374,361	\$766,561	55.78%
1989	\$3,641,538	\$2,413,160	66.27%
1990	\$10,791,446	\$7,065,149	65.47%
1991	\$29,993,681	\$19,032,765	63.46%
1992	\$46,882,342	\$30,685,820	65.45%
1993	\$43,284,070	\$27,757,283	64.13%
1994	\$32,488,922	\$22,772,116	70.09%
1995	\$26,974,394	\$19,010,017	70.47%
1996	\$23,228,973	\$17,262,522	74.31%
1997	\$19,341,322	\$13,489,085	69.74%
1998	\$15,752,954	\$12,794,392	81.22%
1999	\$13,074,830	\$10,818,442	82.74%
2000	\$10,323,721	\$7,877,574	76.31%
2001	\$8,403,362	\$8,236,195	98.01%
2002	\$7,549,367	\$8,169,086	108.21%
2003	\$6,890,631	\$7,638,522	110.85%
2004	\$5,770,949	\$6,480,254	112.29%
2005	\$4,666,816	\$3,886,343	83.28%
2006	\$3,825,980	\$3,225,279	84.30%
2007	\$3,195,599	\$1,959,017	61.30%
2008	\$2,640,686	\$1,492,745	56.53%
2009	\$2,009,892	\$1,543,585	76.80%
ALL	\$322,843,543	\$234,753,882	72.71%

<sup>\*</sup>National Experience

#### Exhibit B

#### CALCULATION OF NECESSARY RATE INCREASE

Displayed below is the combined 2008 and 2009, P196/R184, P231 and P232 experience with claim payments through June 30, 2010:

Incurred Year	Earned Premium	Incurred Losses	Loss Ratio
2008 & 2009	4.650.578	3.036.330	65.3%

The above experience, with premiums re-stated to give full credit to all past increases, is cited below:

	Adjusted		
Incurred Year	Earned Premium	Incurred Losses	Loss Ratio
2008 & 2009	5,924,598	3,036,330	51.2%

Based on the 2008 and 2009 loss ratio and the trend we expect to occur from January 1, 2009, to July 1, 2011, the necessary increase is calculated as follows:

Indicated	2008 & 2009 Adjusted Loss Ratio x Trend Projection	-1
Rate Increase =	Anticipated Loss Ratio	

Indicated

Rate Increase = 
$$\frac{51.2 \times (1.19)^{\circ}(30/12)}{58.8}$$
 -1 = 34.6%

July 1, 2011, is the approximate mid-point of premium earned at the higher rate. The annual trend factor is 19%, which reflects to some extent the wearing off of underwriting selection.

Although our past experience indicates that 34.6% increase is needed, we do not believe that would be appropriate at this time. Instead, we propose an across-the-board increase of 19% which is designed to gradually lower our future loss ratios.

2600 Dodge Street Omaha, NE 68131

## STATE OF CALIFORNIA

In Force as of June 30, 2010

Policy Form	State In Force	National In Force
P196	2	83
Total In Force	2	83

2600 Dodge Street Omaha, NE 68131

## STATE OF CALIFORNIA

In Force as of June 30, 2010

Policy Form	State In Force	National In Force	
P196/R184	3	36	
P231	2	88	
Total In Force	5	124	

Filing Company: Physicians Mutual Insurance Company State Tracking Number: PF-2010-01732

Company Tracking Number:

TOI: H151 Individual Health - Sub-TOI: H151.001 Health - Hospital/Surgical/Medical

Hospital/Surgical/Medical Expense Expense

Product Name: HMS

Project Name/Number:

Attachment "CA\_2010\_DSF\_Rev.xls" is not a PDF document and cannot be reproduced here.

Filing Company: Physicians Mutual Insurance Company State Tracking Number: PF-2010-01732

Company Tracking Number:

TOI: H151 Individual Health - Sub-TOI: H151.001 Health - Hospital/Surgical/Medical

Hospital/Surgical/Medical Expense Expense

Product Name: HMS

Project Name/Number:

Attachment "CA\_2010\_Wksheet.xls" is not a PDF document and cannot be reproduced here.

Filing Company: Physicians Mutual Insurance Company State Tracking Number: PF-2010-01732

Company Tracking Number:

TOI: H151 Individual Health - Sub-TOI: H151.001 Health - Hospital/Surgical/Medical

Hospital/Surgical/Medical Expense Expense

Product Name: HMS

Project Name/Number: /

# **Superseded Schedule Items**

Please note that all items on the following pages are items, which have been replaced by a newer version. The newest version is located with the appropriate schedule on previous pages. These items are in date order with most recent first.

Creation Date: Schedule Schedule Item Name Replacement Attached Document(s)

**Creation Date** 

08/19/2010 Supporting Document Submission Formset 08/27/2010 CA\_2010\_DSF.xls

Document (Superceded)

Filing Company: Physicians Mutual Insurance Company State Tracking Number: PF-2010-01732

Company Tracking Number:

TOI: H151 Individual Health - Sub-TOI: H151.001 Health - Hospital/Surgical/Medical

Hospital/Surgical/Medical Expense Expense

Product Name: HMS

Project Name/Number:

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